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When, after extensive and exhaustive negotiations with our then landlord for either an extension of our existing lease, or a new lease for other space in our building, the negotiations suddenly ended, we found ourselves with our backs to the wall. We had to either find a new location quickly or stay in our existing space and pay the holdover penalty rate.

After a few days of frantic phone calls including direct contact with landlords as well as discussions with various brokers, we were finally put in touch with Ross Selinger. Within 48 hours Ross had arranged appointments for us at three buildings that met our requirements.

Within 48 hours after choosing a building, Ross negotiated a fabulous deal on our behalf, arranged for the new landlord to provide us with swing or temporary space while our permanent space was being built out and had a lease in our hands within a week.

There is no question in my mind that without the assistance and expertise of Ross Selinger the process of finding adequate space and negotiating a quick and advantageous deal would not have occurred as seamlessly as it did. I would highly recommend Ross to anyone who is in the market for commercial real estate on Long Island.

Joel G. Wexler