



May 10, 2017

Mr. Ross Selinger
Selinger Enterprises, Inc.
410 Jericho Turnpike
Jericho, NY 11753

Dear Ross,

I am writing this testimonial letter to advise your future clients of the success and satisfaction EC Infosystems, Inc. has enjoyed working with you and your firm Selinger Enterprises, Inc.

Over the past 22 years EC Infosystems, Inc. has grown rapidly. This growth necessitated new office space every few years. Each time we moved we used a different broker because we were unhappy with our previous broker. It appeared they were not working for our benefit; they were working for themselves or the landlord.

Fortunately for us we met Ross Selinger, President of Selinger Enterprises, Inc., who describes himself as a "tenant representative". Ross soon proved to be totally different from any other broker - highly organized and had a specific process. His first steps were for us to fill out his "Workletter Requirements" and "Hot Button Analysis" spreadsheets. This forced us to think through our requirements for the new space and building that we wanted. Ross took this information and created a "Request for Proposal" that was specific to our needs. He brought this RFP and our corporate literature to the buildings on our short list. His objective was to promote EC Infosystems to the landlords so they would compete for us to become their tenants. He called this approach "Making the Market" which led to an amazing deal for us. We are now in a beautiful space in one of Long Islands finest buildings at below market pricing.

The next step was to design our space. Ross helped us to think of our new office as "collaborative space" expressing our corporate culture and brand. He worked with our architect to achieve a unique design for us and introduced us to a wonderful designer who put the finishing touches on our new space. Additionally, Ross played a large role in negotiating our new lease and helping us to organize our grand opening.

At every step of this process Ross always used his vast experience and negotiating skills to get us what we wanted, at the best possible rates, even if that meant he would earn a smaller commission. Ross was our true partner always acting on our behalf. I have only praise for this wonderful human being, the likes of which are difficult to find in today's day and age. We look forward to working with Ross and Selinger Enterprises, Inc. for our future real estate needs.

A handwritten signature in blue ink, appearing to read "Mohan Wanchoo", with a stylized flourish underneath.

Mr. Mohan Wanchoo
President & CEO
EC Infosystems, Inc. / Jasmine Universe, LLC.